



**Designing a Mechanism for Spectrum Trade  
toward Efficient Reallocation**

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Designing a Mechanism for Spectrum Trade  
toward Efficient Reallocation

## **I. INTRODUCTION**



## I. A. Objective of this paper

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design and analyze  
economic mechanism  
for spectrum trade

**extended market mechanism (EMM)**



## I. B. Strategy for the work

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two-step work

- (1) to design an “ideal” system  
from scratch
- (2) to design transition process  
from current state to ideal system



### **I. C. Properties of the ideal system**

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- (1) a process of stepwise reallocation
- (2) each step Pareto-improves spectrum allocation (no user shall be hurt)



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## **II. SPECTRUM AS AN ECONOMIC RESOURCE --- OVERVIEW**



## II. A. What is spectrum? (1/2)

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a space resource with limited capacity  
no depletion, no depreciation  
can be used in exclusive or shared mode



## II. A. What is spectrum? (2/2)

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externalities, positive and negative  
technological progress increases  
efficiency



## II. B. Division of spectrum into bands/blocks (1/2)

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band: a segment of one-dimensional  
frequency space



## II. B. Division of spectrum into bands/blocks (2/2)

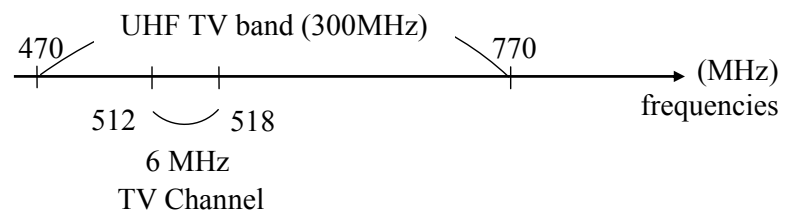
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block: (of the terrestrial spectrum)  
a subset of three-dimensional  
space composed by the frequency  
space and the surface of the land



**Figure 1: Examples of Spectrum Band  
in the Frequencies Axis**

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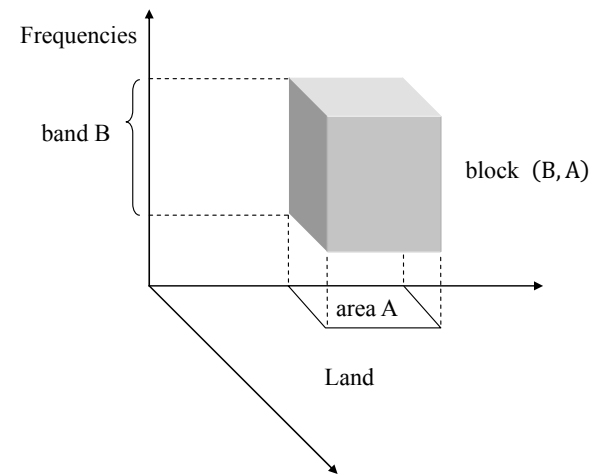


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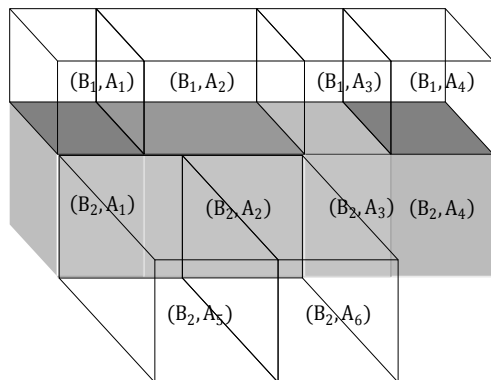
**Figure 2: Example of Spectrum Block (B, A)  
in the 3-dimensional Spectrum Space**

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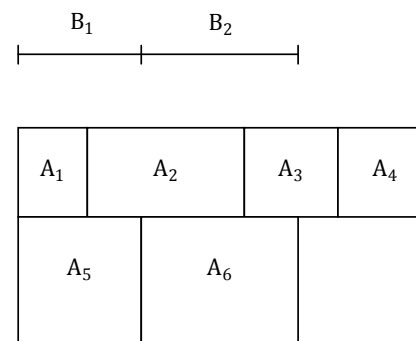
**Figure 3: Example of 10 Spectrum Blocks**



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**Figure 4: 2 Bands and 6 Areas for the Blocks of Figure 3A**



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## II. C. Incumbent users of spectrum blocks (1/2)

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obtain returns from using block(s)  
with externalities  
investment made in the past  
sunk cost



## II. C. Incumbent users of spectrum blocks (2/2)

---

cost of holding block(s)  
no physical cost  
there may be institutional cost  
ex.: spectrum usage fee  
local monopoly



## II. D. Potential users of spectrum blocks (1/2)

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may form a plan for using block(s)  
usage plan  
returns forecast



## II. D. Potential users of spectrum blocks (2/2)

---

may offer demand price for block(s)  
ex.: through auction



## II. E. Pareto-improving reallocation of block(s) (1)

---

For block(s) being reallocated,  
 (returns from the current use)  
 $<$  (returns from a potential use)



## II. F. Pareto-improving reallocation of block(s) (2)

---

For both incumbent and new users,  
 (returns before reallocation)  
 $\leq$  (returns after reallocation)



## II. G. Ordinary market mechanism (MM) for reallocation (1/3)

---

Offer by potential users:

may be done with combinations  
of blocks  
considering (positive) externalities



## II. G. Ordinary market mechanism (MM) for reallocation (2/3)

---

Response by incumbent:

will use power of local monopoly  
strategic use of (positive) externalities  
may quote an extremely high price  
for yielding a block



## II. G. Ordinary market mechanism (MM) for reallocation (3/3)

---

MM will not function  
for spectrum reallocation



## II. H. Reasons that MM does not function for spectrum reallocation (1/5)

---

- (1) conditions for MM to function  
efficiently:
- a. perfect information
  - b. competition with both demand  
and supply



## II. H. Reasons that MM does not function for spectrum reallocation (2/5)

---

- c. goods to be traded:  
homogeneous or with perfect  
substitutes
- d. no externalities
- e. individuals have incentive to trade



## II. H. Reasons that MM does not function for spectrum reallocation (3/5)

---

- (2) with spectrum as an object of trade:
  - a. (perfect information)  
may be assumed
  - b. (competition)  
not satisfied;  
local monopoly with supply



## II. H. Reasons that MM does not function for spectrum reallocation (4/5)

---

- c. (perfect substitutes)  
do not exist;  
spectrum block is unique  
areawise and frequencywise
- d. (externalities)  
exist, positive and negative



## II. H. Reasons that MM does not function for spectrum reallocation (5/5)

---

- e. (incentive of trading)  
weak with incumbents  
because of sunk cost and  
zero holding cost



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### **III. OVERVIEW OF EMM, PROPOSED**



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### **III. A. Bill of spectrum rights and responsibilities (proposed) (1/5)**

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- (1) Spectrum is a property owned by the society collectively.



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### III. A. Bill of spectrum rights and responsibilities (proposed) (2/5)

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- (2) Spectrum may be used exclusively by a user for an **indefinite period**; the right to use spectrum, however, is by no means permanent.



### III. A. Bill of spectrum rights and responsibilities (proposed) (3/5)

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- (3) The user shall pay a usage fee to the government.



### **III. A. Bill of spectrum rights and responsibilities (proposed) (4/5)**

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- (4) The user shall yield spectrum right when requested with a compensation which exceeds the amount specified by the user himself/herself prior to such a request.



### **III. A. Bill of spectrum rights and responsibilities (proposed) (5/5)**

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- (5) Reallocation of spectrum rights shall be Pareto-improving.



### III. B. Division of spectrum management (1/2)

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(1) government:

specification of bands, blocks

technological requirements

formation of *block structure (groups)*

(→ III.C)



### III. B. Division of spectrum management (2/2)

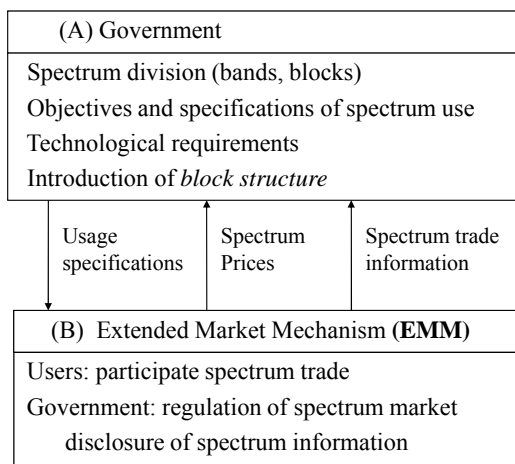
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(2) EMM:

specifies block users



**Figure 5: Overview of spectrum use with EMM**



### III. C. Block structure (1/3)

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tree-type (hierarchical) grouping  
of blocks

### III. C. Block structure (2/3)

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a spectrum *group* is either  
a block, or  
a collection of blocks, or  
a collection of groups.



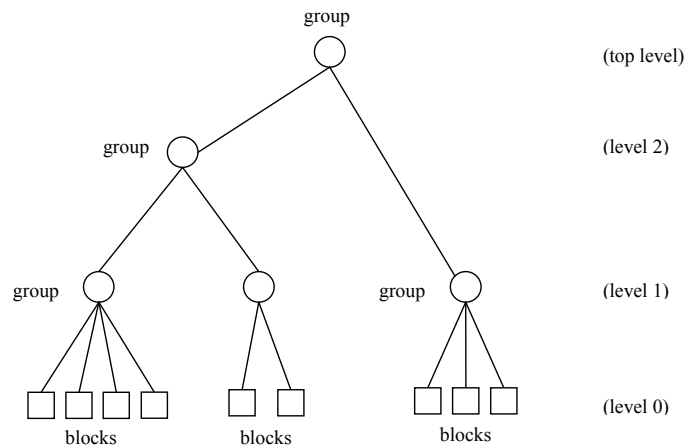
### III. C. Block structure (3/3)

---

(may be defined mathematically  
as a *tree*, a subcategory of *graphs*,  
where end nodes (leaves) are  
spectrum blocks)



**Figure 6: Spectrum Groups (Block Structure)**



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### **III. D. Allocation and reallocation of spectrum to users (1/2)**

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to be determined by EMM

users: participate to EMM

incumbents and potential users



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### III. D. Allocation and reallocation of spectrum to users (2/2)

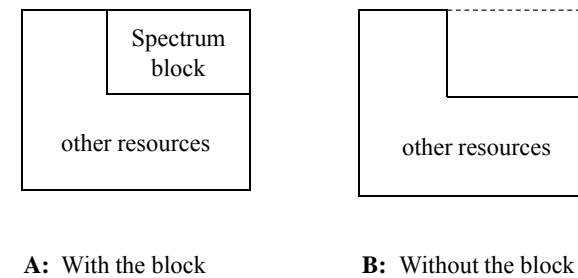
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government: regulates EMM  
does not determine spectrum  
users

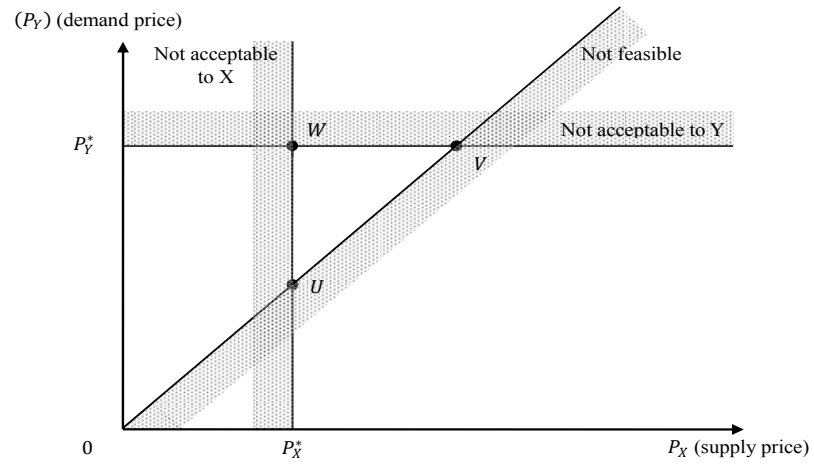
--- this is the objective of the paper



**Figure 7: Business resources of X with and without the block**

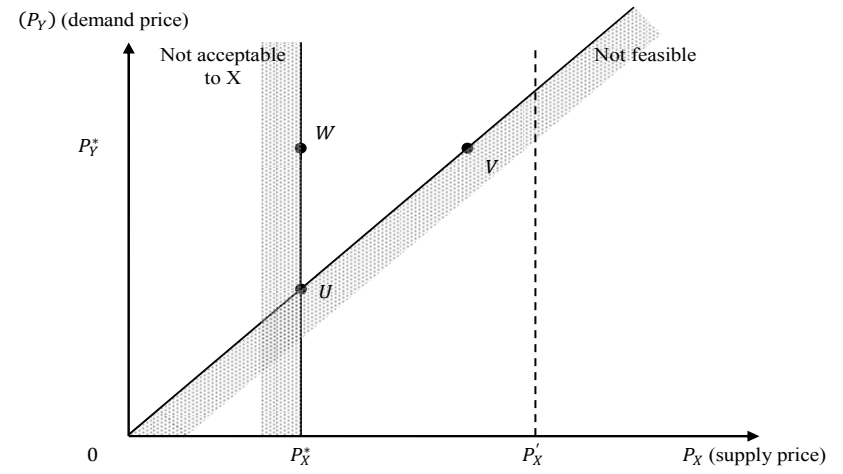


**Figure 8: Possible pricing of block B for trade from X to Y with truthful revelation**<sup>47</sup>



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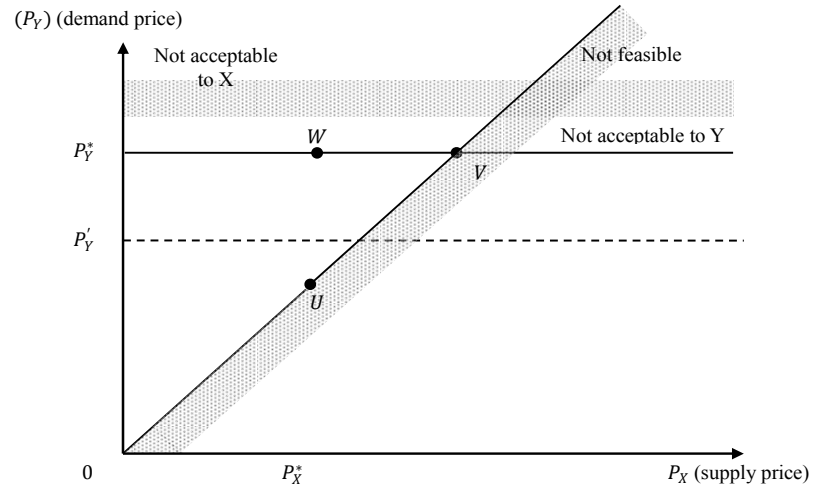
**Figure 9: Possible pricing of block B for trade as seen by X**<sup>48</sup>



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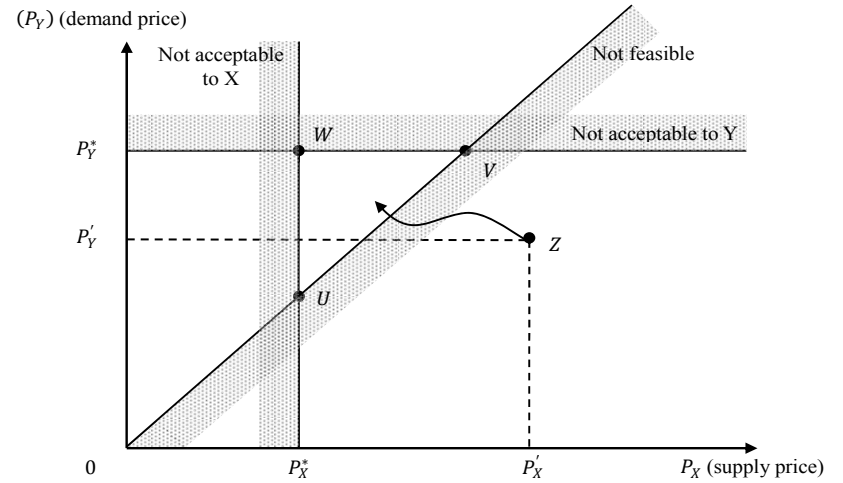


**Figure 10: Possible pricing of block B for trade as seen by Y**<sup>49</sup>



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**Figure 11: Example of false pricing of block B by X and Y**<sup>50</sup>



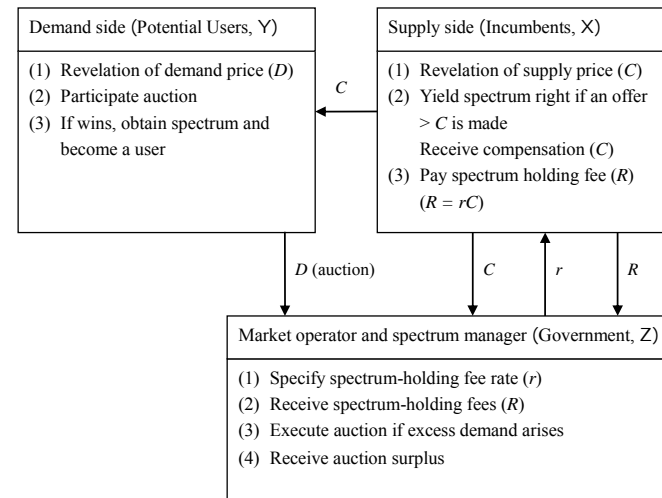
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## IV. FUNCTIONING OF EMM, PROPOSED



**Figure 12: Organization of Extended Spectrum Market (EMM)**



#### IV. A. Objective (1/2)

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to realize possible Pareto-improving  
reallocation of spectrum blocks



#### IV. A. Objective (2/2)

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the “speed” of improvement:  
to be controlled by the government



## IV. B. Rights and obligations of incumbents (1/8)

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(1) Revelation of supply price ( $c$ ) of  
each group (block)



## IV. B. Rights and obligations of incumbents (2/8)

---

$c$ : the least amount of compensation  
for which incumbent agrees to  
yield the right of using the group



## IV. B. Rights and obligations of incumbents (3/8)

---

(2) Payment of spectrum usage fee ( $R$ )

$$R = r C.$$



## IV. B. Rights and obligations of incumbents (4/8)

---

$C$ : the sum of  $c$ 's declared with  
**top-level** groups

$r$ : (annual) rate of spectrum usage fee  
to be determined by the government



## IV. B. Rights and obligations of incumbents (5/8)

---

### (3) Incumbents

may continue using a group

if there is no offer  $> c$

must yield the block

if there is an offer  $\geq c$



## IV. B. Rights and obligations of incumbents (6/8)

---

### (4) Determination of $c$ by incumbents:

Incumbents tend to declare

a high  $c$  for continuing the use  
of a group

a low  $c$  for saving payment  $R$



## IV. B. Rights and obligations of incumbents (7/8)

---

tradeoff to incumbents

“holding up” a block or a group may  
be costly



## IV. B. Rights and obligations of incumbents (8/8)

---

(5) Who are “incumbents”?

all users of spectrum

private, business, and  
government users



#### IV. C. Rights and responsibilities of potential users (1/4)

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(1) Obtain information of  $c$ 's and  $C$ 's



#### IV. C. Rights and responsibilities of potential users (2/4)

---

(2) Make offers by showing demand price ( $D$ ) for groups (blocks) chosen





#### IV. C. Rights and responsibilities of potential users (3/4)

---

- (3) If there is no competing offer,  
then potential user obtains spectrum  
right for paying  $D$ .



#### IV. C. Rights and responsibilities of potential users (4/4)

---

- (4) If there is a competing offer,  
then auction will be conducted  
on such groups  
winning potential user obtains  
spectrum right for paying  $D$ .



#### **IV. D. Roles of government with EMM (1): spectrum holding fee (1/2)**

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- (1) determines a fee rate ( $r$ ):  
to control the speed of reallocation  
resembles to determination of  
discount rate by central bank



#### **IV. D. Roles of government with EMM (1): spectrum holding fee (2/2)**

---

- (2) receives spectrum fees ( $R$ )



#### IV. E. Roles of the government with EMM (2): market auctioneer (1/3)

---

- (1) conducts auction for each group  
with  $D > c$ 
  - use combinatorial auction  
(computerized)
  - bidding rule, stopping rule



#### IV. E. Roles of the government with EMM (2): market auctioneer (2/3)

---

determines winning bids so as to  
maximize the total amount of bid  
price minus  $c$   
(= total surplus)



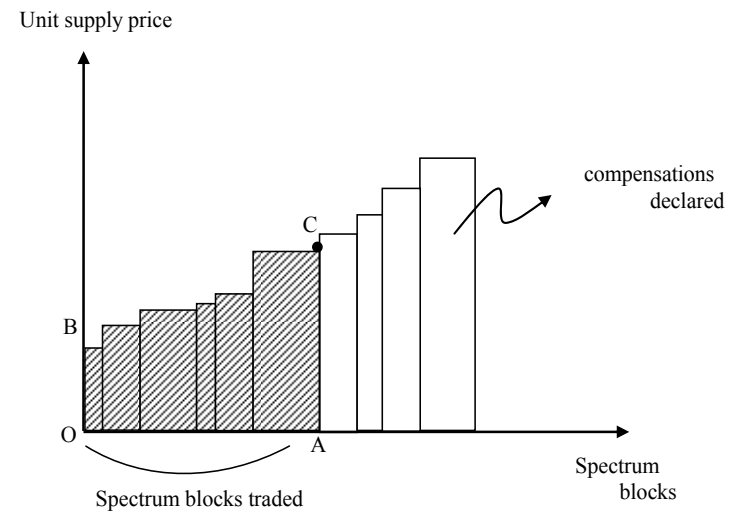
#### IV. E. Roles of the government with EMM (2): market auctioneer (3/3)

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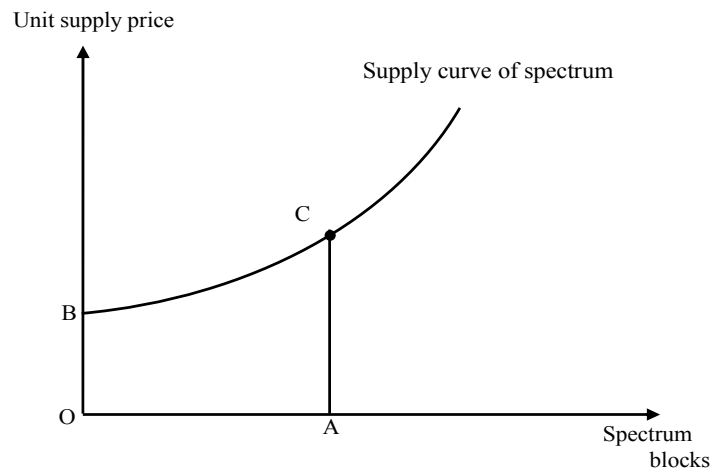
(2) receives total surplus



**Figure 13: “Supply” of Spectrum Blocks (1/2)**

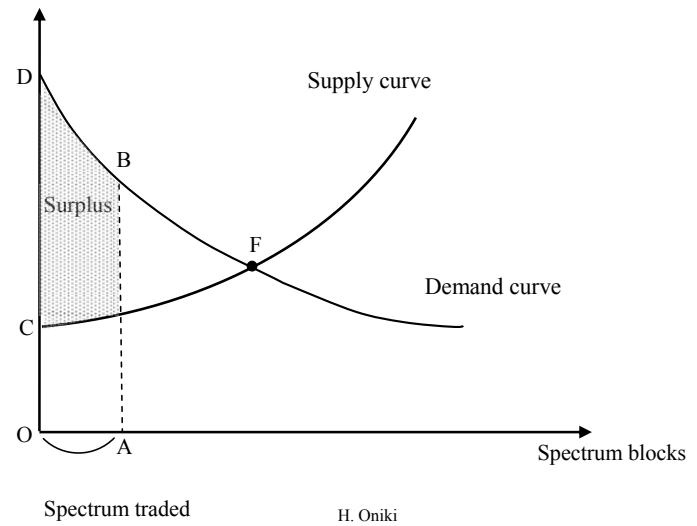


**Figure 14: "Supply" of Spectrum Blocks (2/2)**



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**Figure 15: Spectrum trade expressed by means of "Demand and Supply" Curves**



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#### **IV. F. Roles of the government (3): collection and dissemination of information (1/2)**

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- (1)  $c$ ,  $C$ ,  $D$ , auction process, auction results



#### **IV. F. Roles of the government (3): collection and dissemination of information (2/2)**

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- (2) the state of spectrum rights:
  - registration
  - information disclosure



#### IV. G. Outcome from EMM:

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Pareto-improving reallocations will  
be realized gradually step by step

speed of reallocation is controlled  
by  $r$



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#### V. SECONDARY (INDIRECT) USERS OF SPECTRUM WITH EMM



### V. A. Commons users (1/3)

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primary user:  
a government administrator

secondary users:  
general users (the public)



### V. A. Commons users (2/3)

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$C$ : the sum of all compensations  
declared by the users





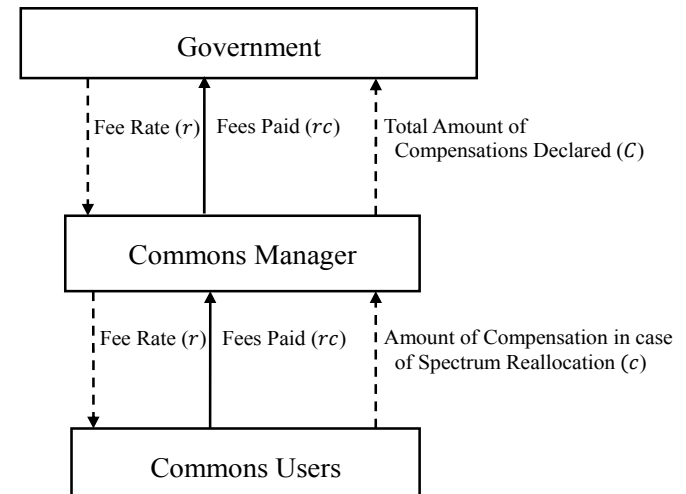
### V. A. Commons users (3/3)

---

*R*: may be collected at purchasing a device for using a commons block (payment may be made together with that of insurance fees for breakage)



**Figure 16: Supply Price Revealed by Commons Users**



## V. B. Subscribers to service using spectrum (1/3)

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ex.: mobile phone users  
wireless internet users

primary user: providers, broadcasters

secondary users: subscribers, “users”



## V. B. Subscribers to service using spectrum (2/3)

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C: the sum of compensations  
declared by the primary and  
the secondary users

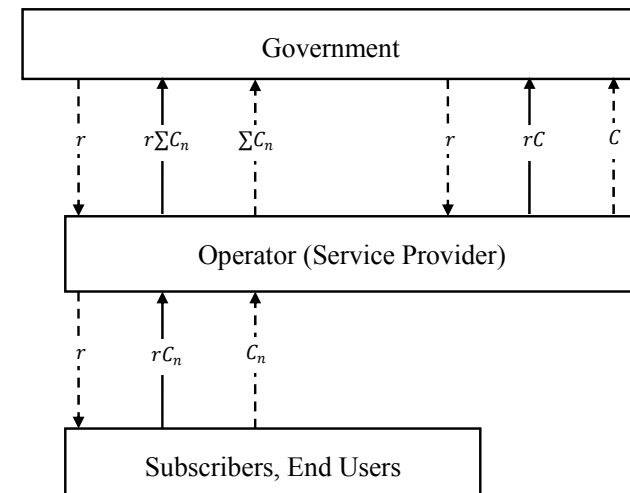


## V. B. Subscribers to service using spectrum (3/3)

$R$ : may be collected by primary user  
from secondary users to remit  
to government



**Figure 17: Supply Prices Revealed by a Service Provider and Subscribers**



## **V. C. Transition to DTV in the presence of EMM**

---

would have been a case of reallocation  
of commons blocks under EMM



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## **VI. INTRODUCTION OF REALLOCATION AS A FORWARD TRADING, FORWARD SUPPLY PRICE**

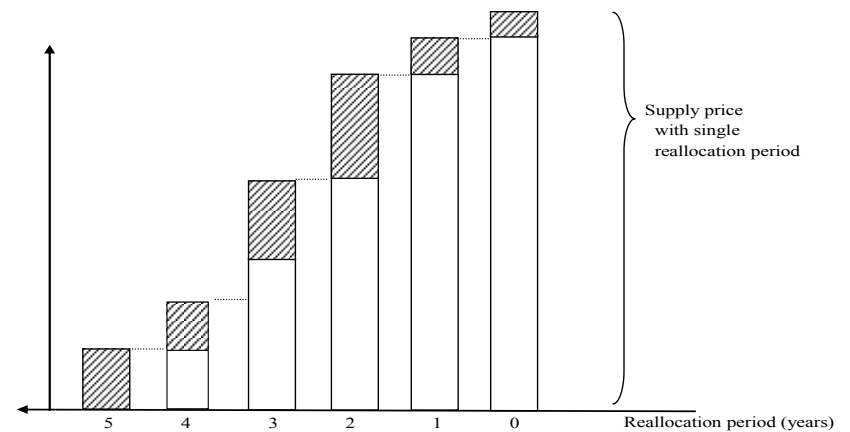



## VI. A. Introduction of reallocation as a forward trading, forward supply price (1/4)

EMM with timing of reallocation specified



**Figure 18: Supply Prices with Multiple Reallocation Periods** <sup>90</sup>



Note :  denotes the increase in the supply price when the reallocation period is shortened by 1 year.

## **VI. A. Introduction of reallocation as a forward trading, forward supply price (2/4)**

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ex.: reallocation  $x$  years after the current year

$x = 1, 3, 5$  and 10 years



## **VI. A. Introduction of reallocation as a forward trading, forward supply price (3/4)**

---

$c, C, D, r$  to be specified for each  $x$ .

EMM is applied for each  $x$ .

actual reallocation to be done in the year  $x$ .



## **VI. A. Introduction of reallocation as a forward trading, forward supply price (4/4)**

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both incumbent and potential users  
will be benefited.



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## **VII. PREVENTING SPECULATION WITH EMM**

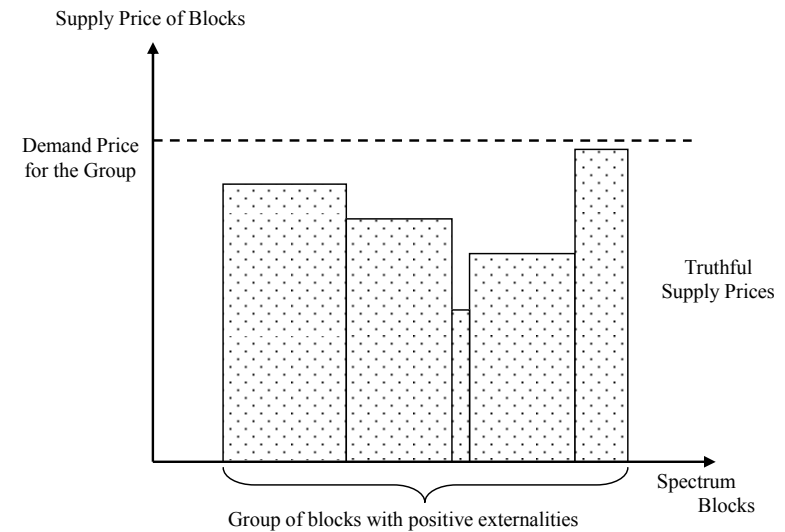


## VII. Preventing speculation with EMM(1/2)

speculation is possible on a  
strategically positioned block wrt  
externalities

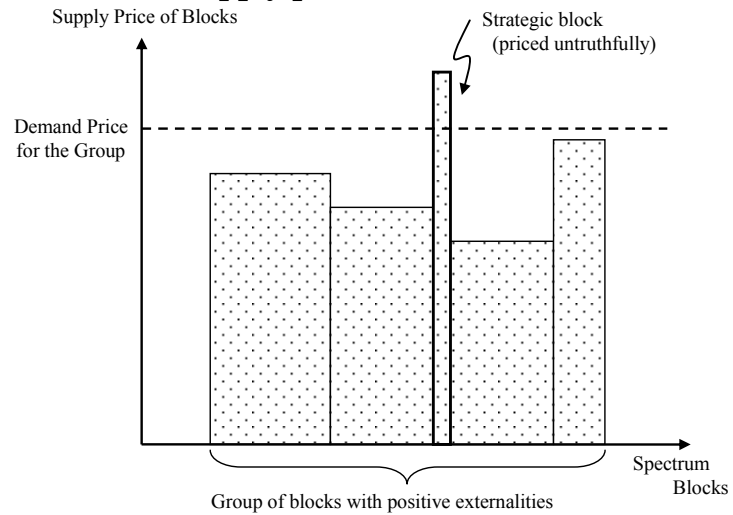


**Figure 19: Example of truthful supply prices**





**Figure 20: Example of truthful and untruthful supply prices**



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## VII. Preventing speculation with EMM(2/2)

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regulation:

impose a penalty on a steep increase  
in  $C$



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## **VIII. TRANSITION FROM THE CURRENT SYSTEM TO EMM**



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## **VIII. Transition from the current system to EMM (1/2)**

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gradual transition is recommended

no “big bang”



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## VIII. Transition from the current system to EMM (2/2)

---

set  $r$  at a level close to zero initially

increase  $r$  gradually thereafter

decrease the rate for current  
spectrum fees simultaneously